

## 1,000,000 TRAINING FOR BUSINESS LIFE

Public and Private Schools and Colleges Specialize in Foreign Trade.

### BANKERS SEND HELP

Manufacturers and Merchants Assist in Making Curricula Practical.

### 10 YEAR COURSE OFFERED

One New York Institution Has Nearly 9,000 Such Students Enrolled.

Special Dispatch to THE NEW YORK HERALD.

New York, Oct. 8.—The New York Herald Bureau has received information from more than 1,000,000 young men and women are seeking special training for foreign trade and general business careers in public and private schools and colleges throughout the United States, according to reports to the Bureau of Education.

Preparation for business life through carefully prepared courses of study in educational institutions specializing in the work is appealing more each year to individuals who hope to achieve lasting success, according to officials of the Federal Bureau. The number who attend business schools and colleges is increasing at the rate of 25-30 students a year.

### Training for Business.

Colleges and schools in all parts of the country are extending their courses to be of greater service in preparation of students for business life. Bankers, manufacturers and men whose importance is large in business circles are lending their assistance to the Federal Government and to individual institutions to make the courses more practical.

Training in business is being given in two-thirds of the State colleges and universities, according to the reports to the Bureau of Education. These State institutions are those which have established special schools giving training exclusively in industrial and business pursuits. The number of such special schools is increasing each year.

With the facilities already in existence it now is possible for a young man or woman to specialize in business training immediately after leaving the eighth grade and to continue the work through college. That amounts to eight years of specialized training for commercial and manufacturing pursuits and is equal to that accorded in the professions like medicine and law.

Foreign trade offers unusual opportunities for success in all its phases during the next five or six years in the foreign trade field, it is believed. The United States, with its enormous war-born merchant marine, is on the road to becoming the world's greatest maritime nation.

### In Public Schools.

Nearly 3,000 public schools, exclusive of State universities, are giving special courses in industrial and commercial subjects. A very large majority of them are organized to teach no other branch of work. Their enrollment is about 100,000, according to reports to the Bureau of Education. Another group of 200,000 students is at work in private schools and institutions, while the number attending business schools is about 100,000.

Colleges offering advanced business courses have an enrollment totalling 40,000. The enrollment is increasing each month.

Elementary courses are offered by public schools. Through business high schools students who cannot attend college are offered the opportunity to go to work well equipped. By means of the schools maintained by private individuals and by big concerns these same students can continue their studies at night and win advancement while gaining a first hand knowledge of conditions in the business world.

### Nine Thousand in One College.

Colleges offering training in accountancy and factory administration are attracting thousands of students in New York, Philadelphia and Boston. One New York institution alone has nearly 9,000 students enrolled in business courses, another has 3,000 and a third 2,000.

The growth of the school specializing in business training is shown by the fact that five years ago the number of students taking such subjects in colleges did not exceed 15,000. Now three colleges in New York alone have an enrollment of more than that number.

The total of all students attending universities giving business courses has increased 250 per cent. in five years, it is pointed out.

Dr. A. S. Swiggett of the Bureau of Education is chairman of a committee of fifteen to win cooperation of practical business men in encouraging extension of business training. Men of large affairs in all sections of the United States are enrolled on advisory committees of 100.

The committee devised for students of foreign trade a special course now being used in several large colleges. This course would require ten years to complete for the student beginning it just after leaving the grade schools. It includes special training in languages, geography, social customs and manners, as well as practical drill in actual problems of foreign trade. Dr. Swiggett explained:

The course is intended to fit the American going into foreign trade to compete on an equal plane with the trained men of Europe. Too often in the past the American business man has found it impossible to do a large business abroad because he knew little of his customers except their business needs. He found it impossible to gain and hold their interest and friendship in a business way because he did not know them or understand them. We are trying to turn out a salesman who can go into his foreign territory and feel at home in the unfamiliar atmosphere. Such a business man must have a very large store of general information. He must be able to talk to customers about things aside from his business and his wares.

The ten year course is being revised on the basis of its actual trial for the past several months. Meanwhile the Bureau of Education is doing its utmost to encourage the extension of business courses in institutions of learning in all sections of the United States.

## STRICT DRY ENFORCEMENT TASK SET FOR YELLOWLEY

Continued from First Page.

their cooperation with enforcement officials. Commissioner Haynes is not at all satisfied with the conduct of New York hotels in connection with the Eighteenth Amendment and he intends to make plain to the managers just what is expected of them under the prohibition laws.

He expressed gratification at the support he has received from hotel management in other parts of the country and instances of prominent hotels in Ohio which have requested the assignment of special agents to aid them in detecting violations.

He will call to the attention of the New York hotel men the closing of Kansas City hotel by the United States Attorney and the initiation of proceedings against others in the same city. Action of similar sort is promised here unless the hotels toe the line.

Mr. Haynes declared himself well pleased with the progress made in New York. "After conferring with Mr. Yellowley," he said, "I find that he has a complete grip on the situation, and I expect within a short time to demonstrate to the public in New York that we have one of the most efficient offices in the country. The work of completing the new organization will be pressed rapidly."

"Those having cases of merit will find no trouble in presenting them. They will have the same consideration that they are accustomed to receive in other places of legitimate business. All persons having business at the director's office will be in person and always get a square deal."

"So far as law enforcement is concerned, under my administration there are no boundaries. All States are organized on a uniform basis governed by the same rules and regulations."

"Of course, prohibition enforcement has back of it the heartiest support of the national Administration, and the backing of all good citizens and a favorable press the enforcement of the Eighteenth Amendment will succeed without the slightest doubt. In fact, rapid demonstration of this condition is apparent."

Commissioner Haynes will remain in New York for two or three days. He intends to visit some of the hotels, to which Mr. Yellowley has been devoting himself recently. Several thousand applications for permits as wholesale druggists have been received, and nearly all of these, the authorities believe, require the most careful investigation.

This afternoon Mr. Haynes will speak before the West Side Y. M. C. A. on "Americanism," devoting much of his attention to the Eighteenth Amendment. The Brooklyn Grand Jury yesterday dismissed five of nine cases alleging violations of the State liquor law, and returned indictments in the four other cases.

Nicholas Billebeck, one of five men arraigned in Brooklyn, Friday, before United States Commissioner McCabe on

charge of conspiracy to violate the Volstead act, disappeared after his bail was fixed at \$5,000. Billebeck asked permission to telephone to arrange for collateral, and walked out of the Federal building. No United States Marshal was present at the time, although the law requires one to be present. W. H. Barry, chief deputy marshal, disclaimed responsibility, declaring he had not been notified of the arrest and arraignment.

**LIQUOR WITHDRAWALS FALL OFF HEAVILY**

Restrictions Make Collections Half Less Than Year Ago.

Special Dispatch to THE NEW YORK HERALD.

New York, Oct. 8.—The Government has reported that the collection of liquor taxes for the first nine months of the year was \$18,636,661, a decrease of one-half from the same period last year.

In August the tax receipts from non-beverage distilled spirits amounted to \$5,203,514. That is just about one-half of the amount of tax paid into the Treasury for the same month last year, when prohibition officials announced to-day.

Total tax collections for July and August on non-beverage spirits withdrawn from bond were \$10,501,803. Collections for the same months last year were \$18,636,661. Assistant Prohibition Commissioner Jones said this reflected the results which have been noted from restriction measures put into effect by the prohibition Commission. He said that it forecasts a steadily decreasing volume of liquor from bond in future months.

**CONNECTICUT MARSHAL MAINTAINS HIS RESIGNATION**

Asks Attorney-General for Full Investigation.

Special Dispatch to THE NEW YORK HERALD.

New Haven, Oct. 8.—William R. Palmer, United States Marshal for Connecticut, to-day wired to Attorney-General Daugherty: "I am sending you my resignation by mail. I am a disappointed man. I am asking you to investigate the conduct of the office of United States Marshal for Connecticut."

The resignation of Marshal Palmer was requested by the Attorney-General last Wednesday, who later informed Mr. Palmer that "no charges have been preferred against you."

In Mr. Palmer's letter to Attorney-General Daugherty, which followed the telegram announcing the despatch of the resignation by mail, the Marshal said: "Will you kindly consider this my resignation effective at any time convenient to the Department of Justice?" The letter also requested that Mr. Palmer's conduct of the office of United States Marshal for Connecticut "be subjected to an honest, intelligent and unbiased investigation."

**KENYON OFFERS NEW COAL CONTROL BILL**

President Could Take Over Mines in Emergency.

WASHINGTON, Oct. 8.—The President would be authorized to take over and operate coal properties in a national fuel emergency under a bill introduced to-day by Senator Kenyon, Republican, Iowa, chairman of the Senate Labor Committee.

Senator Kenyon's bill would be a substitute for the general coal control bill in effect defeated by the Senate last summer and would give the Federal Trade Commission broad powers in supervising the coal industry.

A companion bill introduced by Senator Kenyon, who has charge of the investigation of disorders in the West Virginia coal region, would penalize profiteering in coal and fix operators' and distributors' profits.

## HARDING DISCUSSES COAL FAMINE PERIL

Considers Steps to Prevent Stoppage of Production as Agreements End.

### ARBITRATION IS URGED

Operators Favorable to Such Action in Emergency Prior to March.

WASHINGTON, Oct. 8.—The Government intervened to-day to prevent any possible stoppage of coal production next March when the bituminous miners' wage scale agreement expires, but its efforts after a four hours' conference in the White House between President Harding, Secretaries Hoover and Davis and union officials were said to have been without immediate avail.

The conference was held when the central committee of the United Mine Workers of America, headed by John L. Lewis, president of the organization, came here at the request of President Harding to discuss with the Administration the possibility of an undertaking to arbitrate any ultimate differences with the operators prior to the expiration of the national agreements in March. The committee was received at the White House at noon, being the guests of the President at luncheon and continuing the discussions until late in the day.

At the close of the conference Mr. Hoover issued the following statement: "The conference with the miners' representatives to-day was in sequence of discussions carried on last week with representatives of the coal operators under the auspices of the unemployment conference. The desire of the conference was to determine if steps could be taken now that would avoid the danger of stoppage in coal production at the expiration of the national agreements at the end of March by a prior understanding to arbitrate any ultimate differences."

Owing to the situation of the miners' leaders as the result of the decision of the Indianapolis convention to defer discussions of the new agreement until after their February meeting, it has been impossible to come to any immediate arrangement.

The discussions of last week referred to were between representatives of the National Conference on Unemployment and representative coal operators, which resulted, it is understood, in some expression of willingness on the part of the operators to submit any differences to arbitration prior to expiration of the existing agreements.

Officials of the United Mine Workers of America who were present at the conference were John L. Lewis, president; Philip Murray, vice-president; Lee Hall, president of the union in Ohio; John Roeder, president of the union in Indiana; Robert Fitzgibbon, president of District 5, Pennsylvania, and John Moore and Walter J. James, legislative agents.

**SCHOOLBOY KILLS LAD FOR TELLING TEACHER**

Piece of Tobacco Leads to Juvenile Tragedy in Florida.

MACLENT, Fla., Oct. 8.—Lonnie Gaine, 13, was held without bail for the Grand Jury to-day as a result of the killing at Burnett's schoolhouse yesterday of Leonard Dugger, 12, son of a farmer.

One of the boys, it was said, had tobacco in his pocket during school hours and the other was said to have informed the teacher. The boys quarrelled over the incident after school was dismissed and witnesses said that during a fight which followed Gaine drew a knife and cut the younger boy's throat.

**FAKE HOLDUP ALLEGED.**

Paymaster and Aid Charged With Embezzlement.

PHILADELPHIA, Oct. 8.—Andrew B. Detweiler, a paymaster for the United States Shipping Board, and A. F. W. Hooven, an assistant, to-day were held under \$5,000 bail each on charges of embezzlement following their alleged confessions that they had faked stories of a holdup and stole \$10,000 from the Government to cover discrepancies in their accounts.

Federal warrants were sworn out for two other men who were said to have had a part in the "holdup." Their names were not disclosed.

**HELD IN \$1,000,000 FRAUD.**

O. R. Six Involved in Oil Stock Failure in Missouri.

DETROIT, Oct. 8.—Orin R. Six of Kansas City is being held by police here for the authorities of Fulton, Mo., where, it is said, a warrant charges him with being the promoter of an alleged \$1,000,000 oil stock swindle. Six was taken into custody at a hotel late yesterday.

According to police information he was president of an oil company that went into bankruptcy without capital and fled following the proceedings.

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\$60 9x12 SMITH'S ALL-WOOL Axminster Rug \$25

\$1.75 Genuine Inlaid Linoleum 85c

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### SUSPICIONS DEEPEN IN SEARLES INQUIRY

Evidence Gathered Here About Rich Recluse's Death.

LAWRENCE, Mass., Oct. 8.—After Richard Griffin of the State police had returned here from a trip to New York in connection with the investigation into the death of Edward F. Searles, wealthy recluses of Methuen, another official of the State police made the assertion that "the deeper the probe is driven into the circumstances surrounding the death of Searles the more suspicious we become."

Information gathered by Griffin in New York has been turned over to Howard S. Donnell, District Attorney. Mr. Donnell would not discuss Griffin's trip to-day, but said that, so far as his office was concerned, there would be no further investigation until after the autopsy. Searles was recorded as having died from natural causes, but an anonymous letter to the District Attorney led to the inquiry.

**FIND PREACHER GUILTY OF DROWNING WIFE**

Sought Property and Liberty to Wed Another.

LAKEPORT, Cal., Oct. 8.—John A. Spencer, former clergyman, was found guilty of murder in the first degree by a Superior Court jury early to-day in connection with the death of his wife, whose body was recovered from Clear Lake near here July 27.

Recommendation that Spencer be sentenced to life imprisonment was made. He will be sentenced next Monday morning.

In his closing argument District Attorney G. W. Hoyle of Sonoma county declared the former clergyman "deliberately drowned his wife so as to get her property and obtain freedom to wed another woman."

Spencer maintained his wife had fallen overboard from a rowboat.

### NATIONAL DEMOCRATIC COMMITTEE TO MEET

White Wants to Discuss Party Welfare.

WASHINGTON, Oct. 8.—A call is to be issued by Chairman George White to-morrow for a meeting of the Democratic National Committee to be held within the next two or three weeks, probably at Chicago. Democratic leaders with whom Mr. White conferred at the Capitol to-day said it would bring together prominent men and women party spokesmen from all sections of the country.

Chairman White is expected to make a detailed report on the recent Presidential campaign, and resolutions probably will be adopted in support of the conference on limitation of armaments. "The meeting is to be called," Mr. White said to-night, "for general discussion of party welfare. It will bring together for the first time many Democratic National Committee women who have never attended a committee meeting."

**OPEN BOAT CRUISERS ARE BELIEVED LOST**

16 Foot Craft Is Picked Up Filled With Water.

NEWPORT, R. I., Oct. 8.—Officials seeking to ascertain the fate of Arthur Sprague and J. H. Engle, cruising from Halifax, N. S., for Vancouver, B. C., whose sixteen foot open boat was found in Narragansett Bay yesterday, learned to-day that the young men spent Tuesday night at Little Compton. They put in because of a storm and set out again early Wednesday morning. They were not seen again.

The boat, with "Vet. Halifax, N. S.," painted on the stern, was picked up yesterday afternoon near Sakonet Light, nearly full of water.

### BRANFORD MILLSTONE BORNE TO YALE CAMPUS

Historic Rock to Be Deposited in New Courtyard.

NEW HAVEN, Oct. 8.—Drawn by an ox team, a two wheel cart bearing a millstone with a history reaching back two centuries entered the Harkness Memorial Quadrangle at Yale University this morning.

The stone was deposited in Branford Court, the central campus of the new group of dormitories. The millstone, a link between the ancient and the present day Yale, was from the town of Branford, where it undoubtedly ground

the corn used by Abraham Pierson, father of Yale's first president.

The Branford millstone was in use both when Yale was founded at Branford in 1701 and in 1718, when Yale University was established in New Haven. Two other millstones with historic connections have already been carried to the university. The three eventually will be placed in pavements in the quadrangle courts.

### \$175,000 TO BURY UNKNOWN.

WASHINGTON, Oct. 8.—Unanimous consent was given by the Senate yesterday for immediate passage without discussion of a bill providing \$175,000 for ceremonies on Armistice Day for burial of an unknown American soldier at Arlington.

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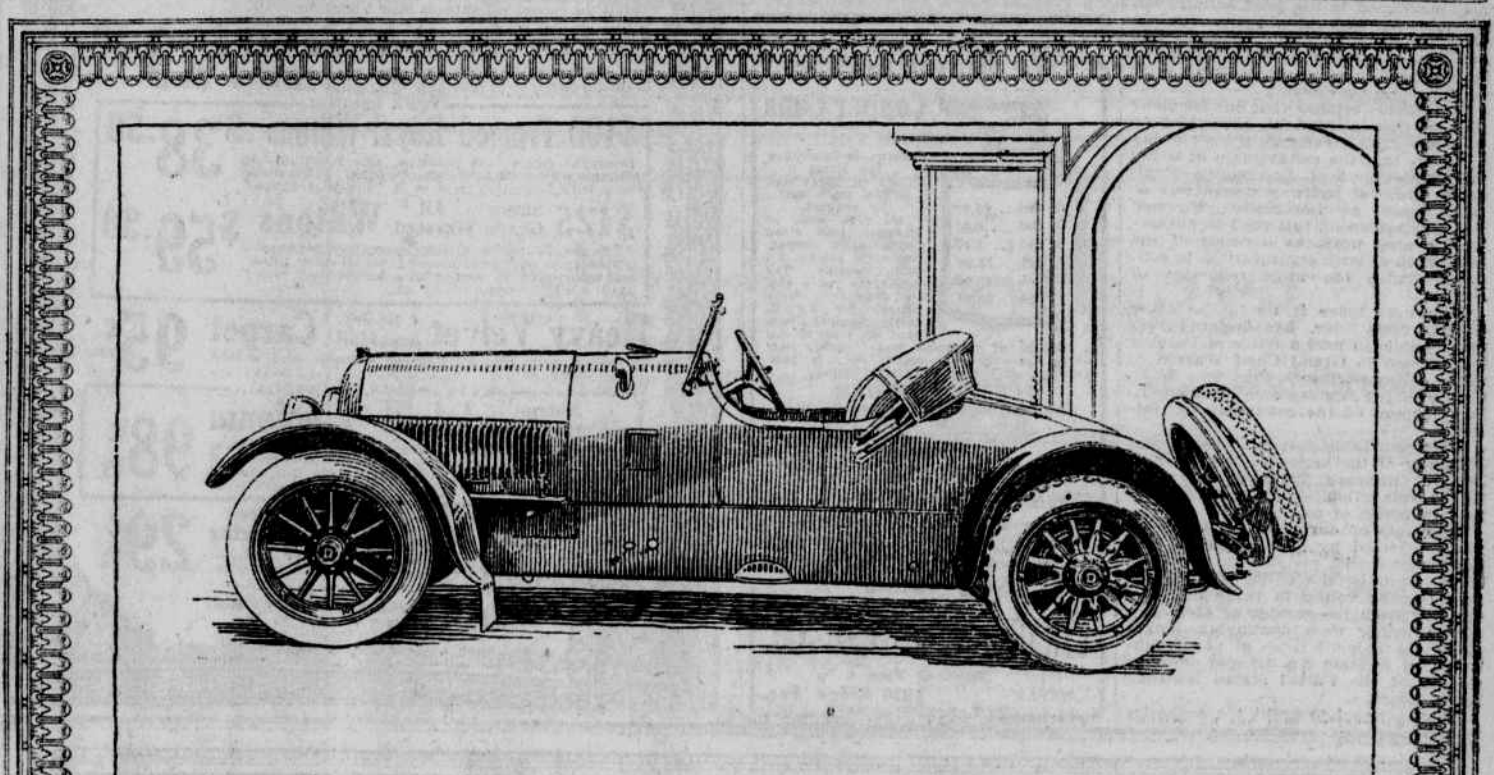
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The Daniels is a custom-built machine, specially designed for people who demand individuality. It is not a volume-production product—nearly every car is a special order.

European precision characterizes the painstaking coach work in the Daniels factory, where some of the most highly skilled builders in America have been assembled. Their duty is to keep

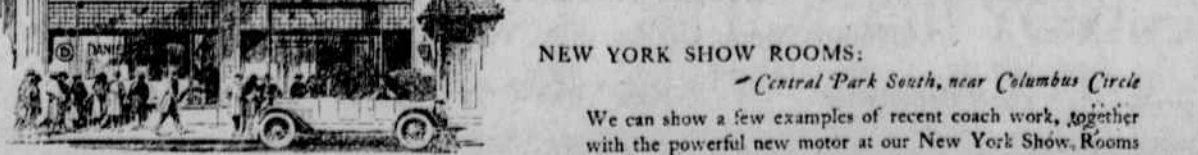
intact the Daniels reputation as the aristocrat of American cars. For years Mr. George E. Daniels, formerly a director in the General Motors Corporation, cherished the ideal of building the finest American motor car. This idea was realized in 1916 when the first Daniels cars were completed.

The same engineer who designed the famous Fiat-4, one of the best engines ever produced, has designed the new Daniels motor—8 cylinder, V-type and unique in pattern. It has now been tried out for two years and is just as distinctive as our body designs. The angle of the cylinders—being less than 90 degrees—assures smoothness, speed and heavy pulling power.

With a frame built of the finest chrome nickel steel, you will find in every detail of both metal and coach work a similar excellence.

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